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## Educator's Corner : Agilent in Education

### Save Money

*We need sophisticated test and measurement equipment to prepare students for jobs. But acquiring serious equipment takes serious money and my budget is already pushed to the limit.*



Agilent Basic Instruments already offer uncompromised performance at a surprisingly low price. But we know educators' budgets have to stretch a long way, so we've developed an aggressive educational discount program to help you get more high-value Agilent equipment into your lab. Discounts range from 10 percent to 50 percent, depending on products and quantities purchased. And based on local availability, the Agilent Education Program offers leases and demo equipment sales. See your [Agilent field engineer](#).

We also save you money by making the equipment you own work harder for you. For example, add plug-on modules to your Agilent 54600-series oscilloscopes, and get direct hard copy, PC connectivity, remote control, and advanced measurement capabilities such as Fast Fourier Transforms (FFT) and benchtop automation. And affordable Agilent BenchLink Software makes it easy for you to exchange data between your Agilent Basic Instruments and Windows-based programs on your PC.

### Ohio State University

As an assistant professor of mechanical engineering at Ohio State, Dr. Mardi Hastings fell in love with Agilent Basic Instruments when she received a grant to equip her undergraduate instructional lab. "The instruments have performed wonderfully, especially the Agilent 33120A function generators. Also we're using the Agilent 54600 oscilloscopes in the instructional labs and the students love them. It's such an improvement over our old equipment," explained Hastings.

Now she has a hard time even considering purchasing equipment made by other manufacturers. "With the educational discount Agilent offers, it makes it difficult for other manufacturers to compete. It's not that other instrumentation is bad, it's just that Agilent Basic Instruments have such high performance for the money, that when you add the discount on top of that, there's no question what to buy. In the past, I've looked at other manufacturers . . . but with the Agilent educational discount, I rarely look at those other catalogs any more."



"Up until this year there wasn't much money available for upgrading lab equipment because of state budget cutbacks," said Hastings. Now that budget constraints have eased somewhat, Hastings has submitted a proposal to purchase GPIB boards for her lab's instruments. "I want to be able to use the Agilent software for Windows that interfaces with all the instruments. I see that as a big advantage."



*Get advanced analysis capability inexpensively with snap-on modules for Agilent 54600-series oscilloscopes.*

